

medical loss prevention equipment

MEDISCAN



ESSENTIAL INFORMATION & FAQ

overview, lead time, pricing, demo terms & ordering

sales: 866-69M-SCAN

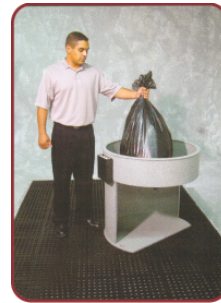
Essential Information

MEDISCAN Medical Loss Prevention & Metal Contraband Scanner

Prevents expensive re-usable surgical instruments and tools from being inadvertently or carelessly discarded in surgical suite waste.

User Selectable, All Metal Mode & Ferrous Metal Only Discrimination Mode

The **Mediscan** loss Prevention Detector has been developed to lower hospital operating costs. It prevents surgical instruments, tools, sensors and monitoring equipment discarded during surgical suite cleaning from being lost. Expensive re-usable stainless steel implements, often costing hundreds of dollars, are regularly discarded during cleaning. At many hospitals, the replacement costs alone exceed tens-of-thousands of dollars per year. The **Mediscan** unit was developed to address this specific need. It provides a fast, inexpensive method of scanning medical waste bags and is an excellent deterrent against employees who negligently discard equipment. **Mediscan** is also used to scan laundry for concealed metal objects and to prevent it from getting damaged or destroyed.



Fast and Efficient Detection

Losses are prevented by simply dropping biohazards trash bags through **Mediscan** sensor. Surgical suite laundry is scanned the same way. The screening procedure is fast and easy. **Mediscan** alarms when a surgical instrument or tool passes through it. A variable sensitivity adjustment and advanced high discrimination microprocessor controlled electronics enable managing to specify the size and type of objects that must be detected. For example, the most commonly used discriminate mode detects stainless steel or ferrous objects only. This allows objects such as bulldog clips to be targeted while ignoring other metals objects such as aluminum sharps pouches and copper electrode wires, etc. A second control option permits all types of metal to be detected. This operating mode is useful when inspecting laundry.

FAQ

Q. How Much Does The Mediscan Cost?

A. The suggested retail price of the **Mediscan** unit is \$3990.00 USD + freight charges. However purchase price may vary depending on sales promotions & multiple unit discounts. Please consult with your sales representative for current pricing information.

Q. Delivery Lead Time?

A. Due to current demand for the **Mediscan** medical loss prevention scanner, delivery lead time is presently running at 2-3 weeks from date of order. Please take this factor into consideration when planning your procurement.

Q. What Are The Associated Freight Fees?

A. Due to the size & weight restrictions of most common couriers (UPS®, FedEx®, DHL®), the **Mediscan** unit must be shipped via private courier, which currently averages approximately \$200-250.00 USD (one way). Freight fees are non-refundable.

Q. Do You Have A Mediscan Demo (demonstration) Unit?

A. Many customers inquire regarding a **Mediscan** demo (demonstration model) unit to test on site before purchasing. While this is a wonderful concept, the unit's size, shipping weight and shipping cost currently prohibit this luxury. Unless fuel costs and courier surcharges drastically decrease, a complimentary **Mediscan** demo will NOT be economically feasible anytime soon.

If however, you are prepared to absorb all associated freight fees, we welcome all customers wishing to try and return within a 30 day time frame.

The good news is that we have NEVER had an unsatisfied customer. All **Mediscan** clients have reported rock solid performance over many years of use. With some common sense handling and an occasional light cleaning (in the event your **Mediscan** gets soiled in the process of performing its duties scanning your laundry or trash), your **Mediscan** will provide a long life of quality service while in your employ.

*** Please Note: All DEMO orders are subject to a nominal 50% good faith deposit. In the event of a product return, a refund will be issued minus all associated freight fees.***

Q. Mediscan Warranty?

A. The **Mediscan** medical loss prevention unit is warranted against defects in workmanship or materials under normal use for 2 years from date of purchase to the original user. Liability in all cases is limited to purchase price paid. Please contact your sales representative for further details.

Demo Order

Whether purchasing or applying for trial unit consideration, an official order must be established in our computer system for accounting, inventory and tracking purposes.

To proceed with obtaining a **Mediscan** demo, please complete the following:

1) Fax us a copy of your official purchase order so that we may begin our paperwork. Our toll free fax line is available 24 hours a day for your convenience:

Fax:
877-329-8769

2) Following receipt of your purchase order, we will remit a formal invoice for your purchase (via fax) within 24 hours showing freight fees to your destination, order total and required deposit amount.

3) Upon receipt of our fax invoice, you will need to remit a signed copy of our invoice and a physical hard copy of your purchase order along with your deposit check to the following address for processing:

**The Source New York
4700 Vestal Parkway East #255
Vestal, NY 13850
USA
c/o Mediscan**

4) Balance of invoice is due, Net 30, from date of shipment unless a return is processed.

Return Terms & Conditions:

In the event of a product return, a refund will be issued minus all applicable freight fees. Shipping and handling fees are non-refundable. You must obtain an official RMA number (return merchandise authorization) before shipping any return. All incoming parcels must be announced, pre-approved and clearly marked with your RMA number for security reasons. Absolutely NO shipments will be accepted without proper authorization.

Please keep in mind, the demo terms are for equipment trial and return within a 30 day period. In order to arrange freight for a timely return, return authorization should be applied for on or before week 3 of your trial period.

The trial user is responsible for the safe packaging and return of all trial equipment. Return freight arrangements are not included in the trial agreement, however freight arrangement assistance is available upon request. To ensure proper packaging, we encourage all customers to retain the original packaging crate & materials for the duration of the trial period for re-use in the event of a return.

All returns must be inspected by the original manufacturer for user damage or defect caused during trial period before any refund can be issued. Any damages reported during inspection will be repaired at clients expense (trial user) and deducted from security deposit prior to issuing purchase refund. After receiving manufacturers certified "as new - fit for resale" seal of approval, a prompt and courteous refund will be granted.